



FIBONACCI

AMBITION STATEMENT

We give all true skills a voice

Company Human Value shows the company's ability to adapt, transform, change and innovate .

INVESTMENT



Erik van der Meijden



Piet van Vugt

Our early stage investors: 700K

Current need: 600K

Main purpose: scale-up
1. Product development
2. Marketing & sales



PAIN

1. 80% of CEO's are worried about availability of skills
2. Companies don't know their people's existing true potential
3. Labour market is super tight; finding the right people is a nightmare

BUSINESS MODEL

1. Platform
2. Market place
3. Ecology
4. Licenses, pay-per-use
5. Kick-backs

UNIQUE

1. Data driven HR algorithms
2. Self learning
3. Deduct and disconnect skills from CV's and job descriptions
4. Match skillsets to skillsets, no longer people to jobs
5. Anonymous matching results

PRODUCT

Matching platform for people, jobs and education.
Validated skillsets (competencies, skills, knowledge)

Expertise Review
Recruitment
Outplacement

TEAM

2 business leaders (Piet & Joost)

1 tech lead (internal)
1 product owner (internal)
7 developers currently (outsourced)

PARTNERS



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